



# Recycle BC Post-Collection Procurement Process Information for Stakeholders

## Background

In response to the Recycling Regulation, Recycle BC submitted and received approval of its original Program Plan. This plan committed to assuming responsibility for establishing a province-wide reverse supply chain for packaging and paper product (PPP) in BC. For the post-collection management of PPP, Recycle BC procured a post-collection system through a competitive process, resulting in an efficient, province-wide, PPP transfer and sorting system aimed at maximizing the value and re-use of the recyclables and minimizing redundancy. In 2017, 198,000 tonnes of PPP was managed through the Recycle BC system.

## Purpose

The initial contract term for post-collection services is approaching its expiry date of May 2020. Recycle BC is preparing for the management of a competitive procurement process and is seeking open dialogue with program stakeholders to help inform this process. Recycle BC's Program Plan commits to award the primary processor contract(s) based on a request for proposal (RFP) process. Given the size and scope of post-collection services, the work of developing the RFP is occurring now.

### Aim

*Ensuring competitive, fair and open markets*

Recycle BC aims to treat the marketplace in a non-discriminatory and fair manner by applying transparent and accessible policies, rules and procedures to relevant participants in a market segment.

### Keeping you informed

We are notifying you of this procurement process because we want to engage our stakeholders in this process and ensure that the RFP process is fair, open, transparent and reflective of good industry practices as well as in keeping with our vendor standards.



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## How to become involved?

Recycle BC would like to engage industry in discussions on the changing marketplace for recycled residential PPP and potential impacts to post-collection services through a market sounding activity.

To ensure that the RFP is relevant, Recycle BC is interested in hearing from stakeholders through one-on-one discussions on topics such as, “What is the optimum length for a post-collection contract that is appropriate for the type of service and capital investment required by today’s market conditions,” and discuss system design requirements and capabilities.

## Definitions

**Post-collection services** include the following activities: receiving PPP from collection vehicles, picking up PPP from depots, consolidation and transfer where required, handling and sorting PPP, preparing PPP for shipment to end-markets or downstream processors, marketing PPP to maximize commodity revenue, appropriately managing residual materials, reporting the quantities of material received and marketed, and other metrics to Recycle BC as required.

**Primary processors** are considered to be the first receivers of collected PPP. Primary processors may engage subcontractors to provide consolidation, transfer, and transportation services to move PPP from the collection location to the processing facility. Primary processors may also engage secondary or downstream processors that can more efficiently or effectively sort, process, and market certain types of PPP.

### How to contact us

If you would like to take part in the market sounding exercise, please contact Sam Baker, Director Logistics, Recycle BC. Sam can be reached at [sbaker@recyclebc.ca](mailto:sbaker@recyclebc.ca)

### Timeline (target dates)

1. Market Soundings – November and December 2018
2. Registration – January 2019
3. RFP Posted – mid-March 2019
4. RFP Deadline – mid-May 2019
5. RFP Awarded – beginning of June 2019
6. New program commencement – May 2020