

About Us

REFIT Inc. is an IT Asset and Electronics Recycling company who provides state-of-the-art lifecycle management solutions for surplus, obsolete and end-of-life electronic products. We yield the highest value for our customers while producing the smallest environmental footprint available in the world. Recognized as a worldwide leader in the electronics recycling industry, REFIT success has been built on environmental stewardship, developing and utilizing and our commitment to customer service. We have a 100 thousand square foot warehouse located in Chino, California.

About the job:

- Preparing & distributing all documentation related to the sale or purchase of products
- Expediting, coordinating and resolving customer or supplier inquiries, requests or complaints regarding the terms of sales, shipping details, customs regulations & status of accounts
- Obtaining information on competitors, technological trends and expected changes in legislation/trade regulations affecting business
- Communicating with customer, current and prospective, to negotiate, obtain business provide/receive information
- Working with internal departments to support operations of the business unit

Representatives will make general inquiries to companies as to their current processes And business relationships as well as negotiate outright purchases of e-scrap, defective And obsolete surplus electronics.

All Business Development Representatives and Account Managers will be salaried staff, With the opportunity for sales incentives determined upon successful acquisition of new Clients/customers and value of materials recycled.

The ideal candidate should have:

- Bachelor degree preferred; experience may substitute for education level
- Prior experience in buying or selling equipment or services; experience With computer or telecommunications equipment is a plus.
- Prior experience with Electronic/E-Waste and Telecommunications Recycling would be ideal.
- Solid organizational, time-management and follow-up skills
- Great communication skills
- Ability to be persuasive and to establish and build rapport with customers via telephone
- Ability to manage customer data base and meeting daily call volume and monthly sale goals
- Highly motivated with strong closing skills

Relaxed corporate environment!

Company offers competitive wages, and paid holidays and vacation time. Applicants must pass background check and drug test.

Salary USD 30000 - 100000 per Year
Career Level Required Experienced (Non-Manager)
Experience Required 1 Year
Education Required College degree
Job Type Employee
Job Status Full Time

Contact information:

Phone: 909-529-7600 ext. 101

E-mail: Winnie@ecrworldinc.com (Send resume to this e-mail is preferred)